



# PIPE Impact Assessment 2019

PROGRAM TO IMPROVE PRIVATE EARLY EDUCATION (PIPE)



# Glossary of terms (1/2)

- Affordable Private Schools (APSs): Schools that charge fees up to INR 28,500 per annum, and typically provide education up to grade 10
- Early Childhood Education (ECE): The formal education a child receives between the ages two through five. Typically early childhood is considered to range from birth to age six, this narrower definition has been chosen to reflect the research's interest in the years when formal pre-primary education is typically provided in India
- English-medium education: Education where the language of instruction is English
- Markers: Indicators or signs that parents use to assess whether their child is learning
  - Markers to test recall: Questions used by parents to assess their children for content memorized using rote methods (e.g., asking the child to recite numbers)
  - Markers to test concepts: Questions used by parents to assess their children's conceptual understanding of any topic (e.g., asking the child to count items)
- Preschooling/ Pre-primary classes: All formal educational classes prior to first grade
- Program to Improve Private Early Education (PIPE): Program that aims to replace rote with activity based learning in all 300,000 APSs in India
- Activity based learning (ABL): Learning through structured play-based activities, games, and experiences that provide developmental benefits across the cognitive, physical, and socio-emotional domains
- **ABL solution provider:** Private companies providing ABL solutions including curriculum materials, teacher training and continuous support for proper implementation of the program
- Partner: Private companies that have partnered with PIPE and provide high-quality ABL solutions to APSs
- **Partner solutions:** Play/ activity based programs including curriculum materials and continuous support for proper implementation of the program, provided by PIPE partners

# Glossary of terms (2/2)

- PIPE teachers: Teachers teaching in APSs served by PIPE partners
- STARS: Scoring Tool for Assessing Readiness at School to assess the impact of ABL in APSs
- PIPE APSs: APSs using PIPE partner solutions
- Control APSs: APSs using no external interventions
- Full curriculum PIPE APSs: PIPE APSs using full school curriculum
- Single subject PIPE APSs: PIPE APSs using single subject curriculum
- 1 year PIPE APSs: APSs with partner solutions for 1 year
- 2 year PIPE APSs: APSs with partner solutions for 2 years
- 3 year PIPE APSs: APSs with partner solutions for 3 year
- 4 year PIPE APSs: APSs with partner solutions for 4 years

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# PIPE conducted assessments in APSs to understand the impact and sustainability of PIPE partner solutions

### **Objectives of the assessment**

- **Track impact of PIPE partners** in APSs by measuring change in the classroom environment and child learning outcomes
- Track sustainability of PIPE partner solutions by measuring administrator, teacher and parent awareness on good pedagogy and learning outcomes

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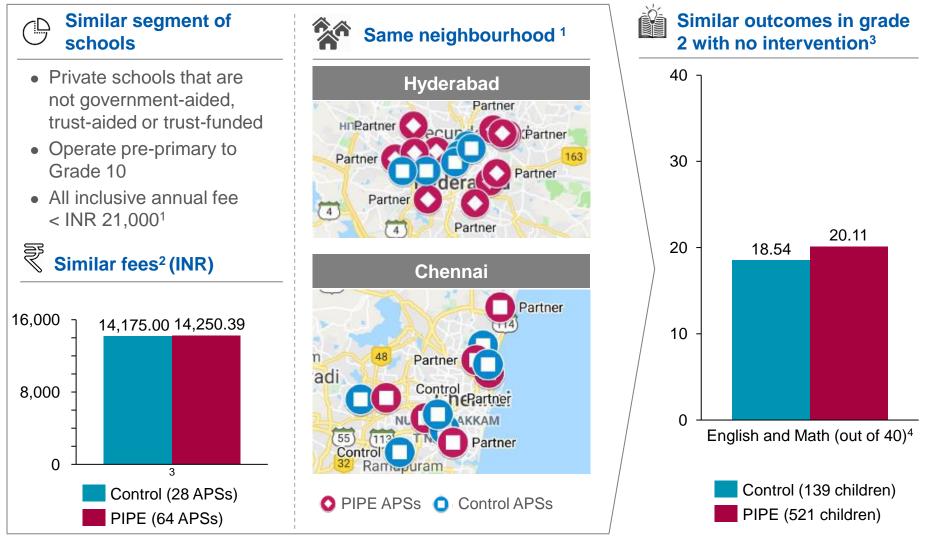
# 1 Objectives of the assessment

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# PIPE signed up 106 PIPE and 28 Control APSs that are representative of the same target population



1. Based on PIPE teams' understanding of the schools and neighbourhood

2. Includes books, tuition fee, admission/ readmission fee, uniforms, etc. and excludes transportation | For PIPE schools, fees were reported by partners | For control schools, fee details were collected from the school directly

3. Typically follow traditional pedagogy (no external play-based intervention) | 4. Each student was asked 5 English and 3 Math questions

# PIPE developed STARS<sup>1</sup> and hired an external organization to conduct assessments

- Developed the Scoring Tool for Assessing Readiness at School (STARS)<sup>1</sup> to assess the impact and sustainability of ABL in APSs
  - The tool assesses schools across 5 key sections namely classroom environment<sup>2</sup>, Sr. KG student learning outcomes<sup>3</sup> and interviews with administrators, teachers and parents
- Identified and signed up 134 APSs that included
  - 106 APSs with partner solutions
  - 28 APSs with no partner solutions
- Shortlisted and trained assessors from Modulus Research and Analysis who were shortlisted for this study
- Ensured data consistency and accuracy by
  - Shadowing all assessors on their first 2 assessments across 8 cities
  - Conducting 9 surprise spot checks at schools covering all assessors across 5 cities
- Organized and analyzed the data to identify key findings which have been listed in this document

PIPE shortlisted Modulus Research & Analysis after soliciting services from 4 agencies to conduct the impact assessment



Assessment conducted by Modulus Research & Analysis

- 1. To refer to the Scoring Tool for Assessing Readiness at School (STARS) (formerly known as the Preschool Assessment Tool (PAT)) and the approach to developing the tool visit <u>STARS>></u>
- 2. Adapted ECERS R to the Indian APS context. To learn more, visit www.fsg.org/PIPE
- 3. Selected questions from an adapted version of IDELA for the Indian APS context. To learn more visit STARS>>

# STARS contains 5 sections to track sustainability and impact of good pedagogy

	Imp	oact	Sustainability		
Sections	Student learning outcomes assessment	Classroom environment observation	Teacher interview	Administrator interview	Parent interviews
Description	• Measures children' learning outcomes in English, Math, executive function and cognition	<ul> <li>Observe physical setup of classroom</li> <li>Assessing culture through peer interactions and teacher-student engagement</li> </ul>	<ul> <li>Checks if teachers         <ul> <li>know ABL teaching methods</li> <li>assess learning</li> <li>share benefits with parents</li> </ul> </li> </ul>	<ul> <li>Checks if administrators         <ul> <li>know ABL teaching methods</li> <li>assess learning</li> <li>share benefits with parents</li> </ul> </li> </ul>	<ul> <li>Checks if parents         <ul> <li>know ABL teaching methods</li> <li>assess learning</li> <li>support learning at home</li> </ul> </li> </ul>
Rationale	ABL will improve children's understanding of concepts and learning outcomes	• Supportive and interactive classrooms are essential in helping children learn	<ul> <li>Awareness and adoption of good pedagogy are essential to good implementation of ABL</li> </ul>	<ul> <li>Administrator buy- in and understanding is essential for continued use of ABL</li> </ul>	Conducive home environment is essential to reinforce learning
Examples <sup>1</sup>	<ul> <li>Can you read "PIN"?</li> </ul>	<ul> <li>Correct Usage of learning materials by the teachers is observed</li> </ul>	How would you teach the numbers 11-20 to your class?	<ul> <li>According to you, how does a good teacher teach counting? Can you give examples?</li> </ul>	<ul> <li>What do you do at home to help your child learn Math?</li> </ul>

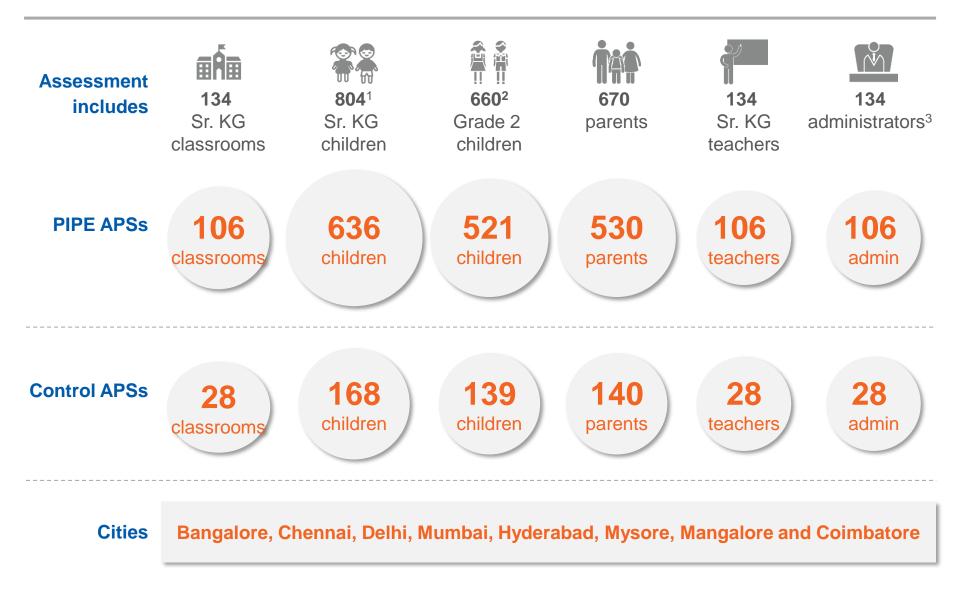
1. To refer to the Scoring Tool for Assessing Readiness at School (STARS) (formerly known as the Preschool Assessment Tool (PAT)) and the approach to developing the tool visit <u>STARS>></u>

# STARS is scored on 98 with the impact section totalling to a score of 51

Section		Normalized score	Score (D=A*B*C)	# of questions (A)	Maximum score per question (B)	# Assessed (C)
IMPACT	Classroom environment	<b>27</b> <sup>2</sup>	36	12	3	1
	Child learning outcomes	<b>24</b> <sup>3</sup>	48			
	End of Sr. KG	24 <sup>3</sup>	48	8	1	6
	End of Grade 2	Not scored				
SUSTAINABILITY	Administrator interview	13.5 <sup>3</sup>	27	9	3	1
	Teacher interview	13.5 <sup>3</sup>	27	9	3	1
	Parent interview	<b>20</b> <sup>3</sup>	<b>40</b> <sup>1</sup>	6	4 questions with a maximum score of 1.5	5
					2 questions with a maximum score of 1	
Total score		98	178	46		

1: Parent interview scores = (4\*1.5\*5)+(2\*1\*5) =40 | 2: D\*0.75 (36\*0.75 = 27) | 3: D\*0.5

# The findings in this document are based on assessment of 134 APSs across 8 cities



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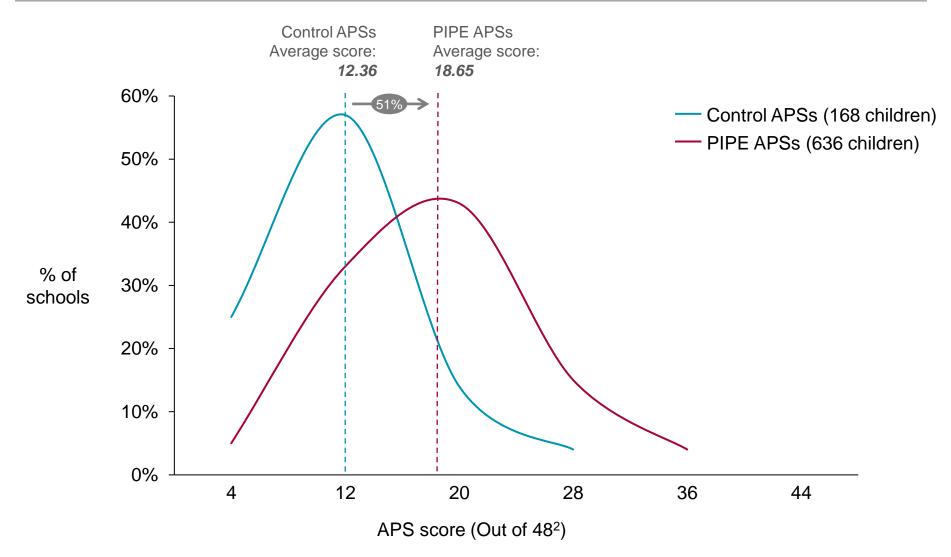
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# PIPE APSs have scored better than control APSs across all sections on the impact assessment

- 1 Sr. KG children in PIPE APSs scored 51% higher on learning outcomes as compared to control APSs<sup>1</sup>
- 2 Sr. KG children in PIPE APSs are doing better in Math, reading and working memory
- 3 Sr. KG children in PIPE and control APSs scored low in spoken English, cognition and executive function
- 4 PIPE APSs in 2019 are performing better than PIPE APSs in 2018
- 5 Sr. KG classroom environment in PIPE APSs is 86% better than in control APSs
- 6 Capability of Sr. KG teachers in PIPE APSs has improved due to training and coaching by PIPE partners
- 7 There is significant variance and potential for improvement amongst PIPE partners

<sup>1</sup> The scores are not a judgement of a child's academic ability, but a large scale assessment of learning levels. No disclosure on any individual child data is made under any circumstance

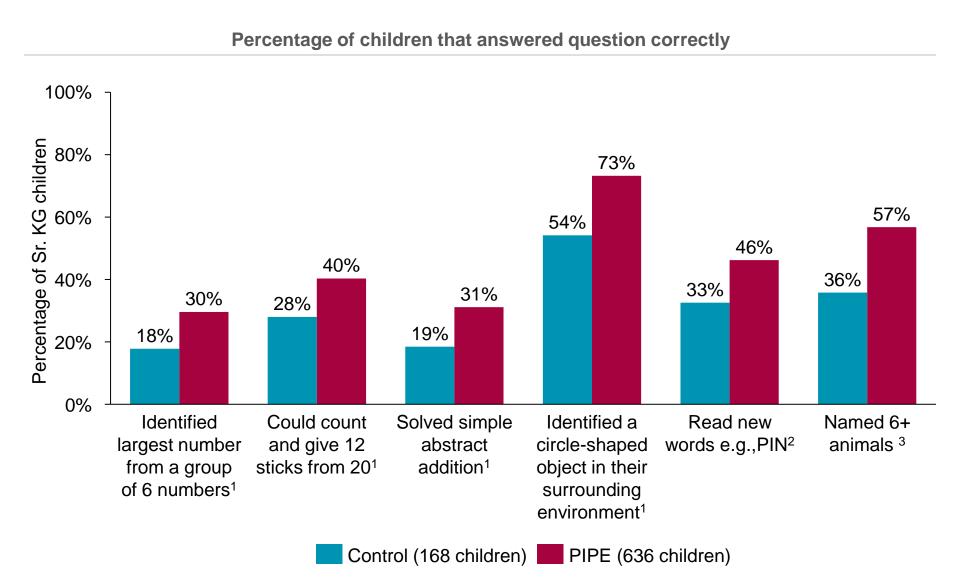
# 1 Sr. KG children in PIPE APSs scored 51% higher on learning outcomes as compared to control APSs



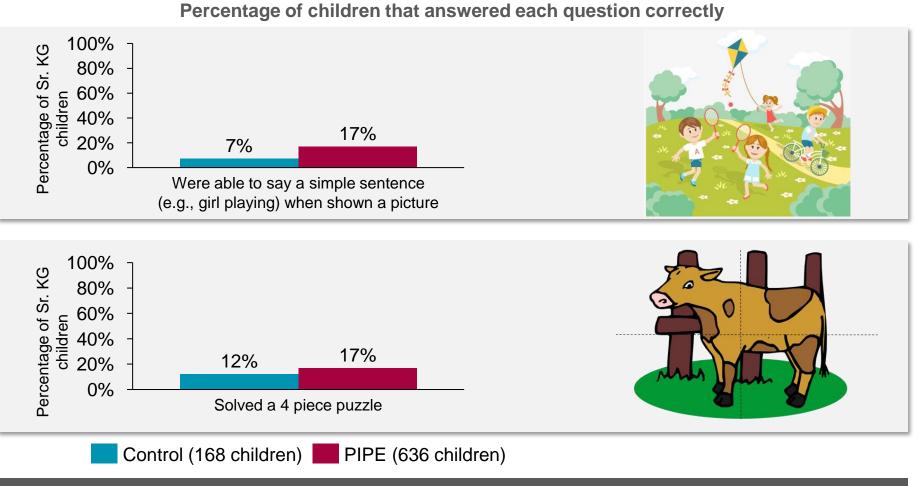
1. No variance in scores between Sr. KG boys and Sr. KG girls was observed

2. In each APS, 6 Sr.KG children were assessed on 8 questions, each – 4 in math and 1 each on reading, executive function, spoken English and working memory

# 2 Sr. KG children in PIPE APSs are doing better in Math, reading and working memory

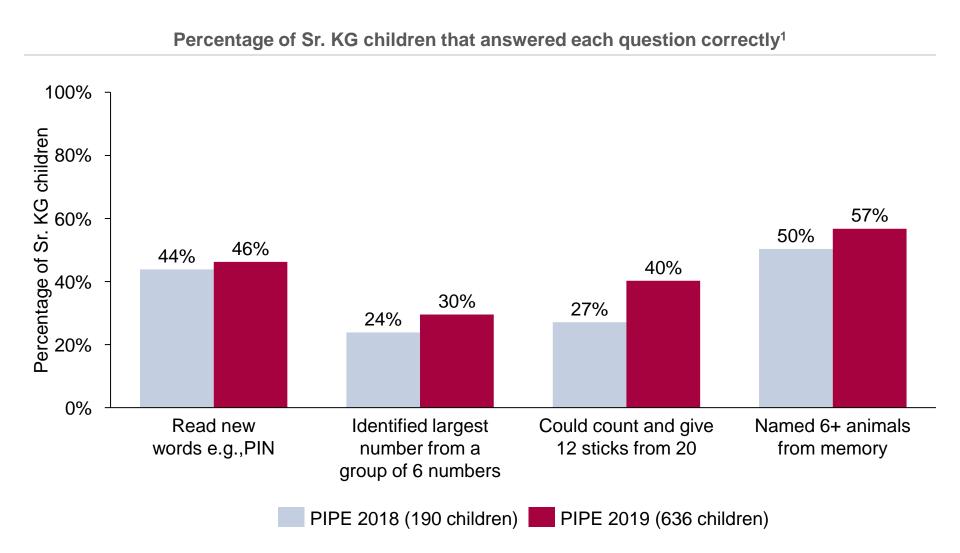


## 3 Sr. KG children in PIPE and control APSs scored low in spoken English, cognition and executive function



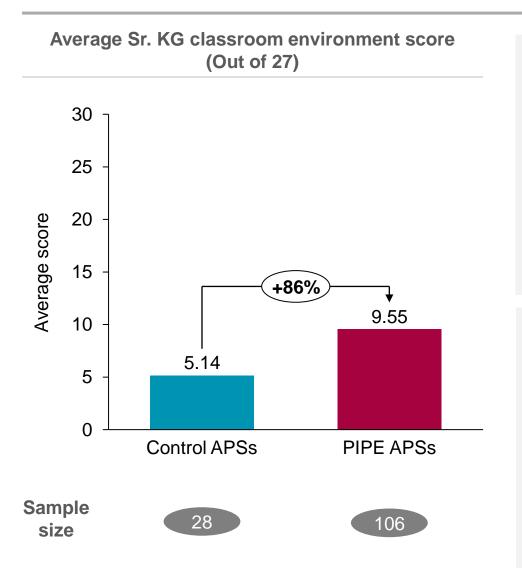
Across all APSs, less than 20% children could solve a 4 piece puzzle or say a sentence about a picture shown to them

# PIPE APSs in 2019 are performing better than PIPE APSs in 2018



1. Represent questions that were assessed in 2018 and 2019

# 5 Sr. KG classroom environment in PIPE APSs is 86% better than in control APSs



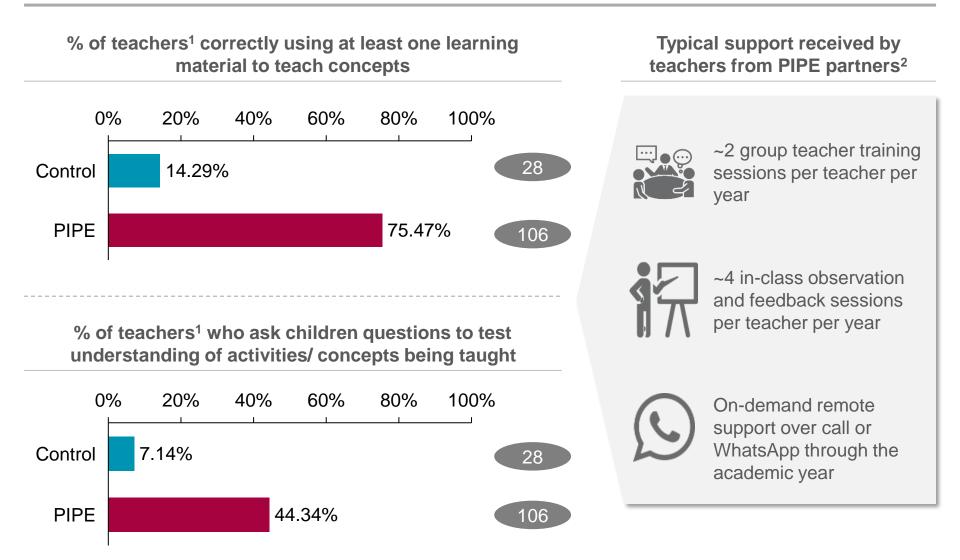
#### What went well in PIPE classrooms

- Better staff-child interaction as more PIPE teachers provide positive feedback/ reinforcement during classes
- **High student engagement** as most children in PIPE schools are engaged on a task for most of the time
- Greater exposure to new vocabulary as more PIPE teachers are introducing and explaining new words

Challenges across PIPE and control classrooms

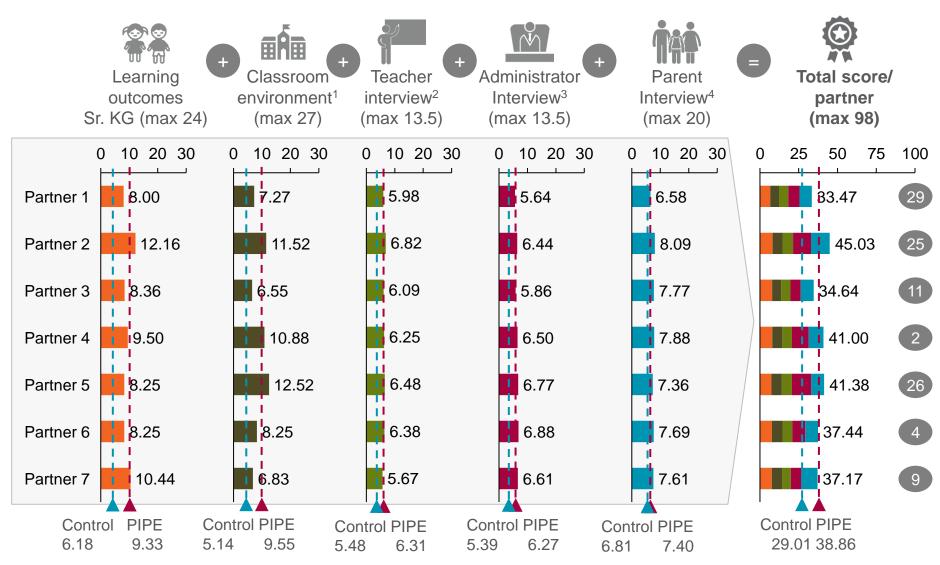
- No to limited time spent on peer interaction
- Limited opportunities for children to express as majority of questions are closedended
- Limited reference to displays or child artwork to reinforce key concepts, despite having relevant materials in the classroom

# 6 Capability of Sr. KG teachers in PIPE APSs has improved due to training and coaching by PIPE partners



1. Samples size: 28 teachers from Control APSs and 106 teachers from PIPE APSs | 2. Actual support may vary by solution providers

# 7 There is significant variance and potential for improvement amongst PIPE partners



1. For a Sr. KG classroom | 2. Interview of one Sr. KG teacher | 3. Interview of 1 owner, principal or pre-primary principal |

Parents of Sr. KG children

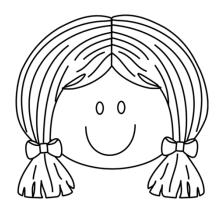
## PIPE will therefore continue to.....



Support partners to serve 300,000 APSs



Educate APS administrators, teachers and parents on the benefits of ABL solutions



Improve quality of education for millions of children

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## Overview of FSG Inclusive Markets (IM)

Mission	<b>To improve opportunities, agency, and choice for families with low- income</b> by working with companies to serve families as customers (and not with non-profits to serve them as beneficiaries)		
Vision	To demonstrate profitability of offering inclusive products, services, or practices (e.g., housing, education, employment) that benefit families with low-income		
	Run multiyear programs to address barriers that prevent companies from offering inclusive products, services or practices		
	Talk to thousands of families to understand their needs, aspirations, and challenges		
	Talk to hundreds of CXOs and managers to understand their business, ecosystem, regulatory and operational challenges		
Approach	Co-create, pilot and rollout solutions with companies to address barriers and profitably scale inclusive products, services, or practices		
	• <b>Publish and disseminate public goods</b> (e.g., primary research, best practices, business model) to get more companies to offer the product, service or practice		
	Address ecosystem barriers (e.g., policy suggestions) to make the market more conducive		

## **Overview of PIPE**



# Replacing rote<sup>1</sup> with activity based learning<sup>2</sup> in affordable private schools<sup>3</sup> could improve learning outcomes for ~50% of children

#### ~50% of children in India are enrolled in affordable private schools

- 40% of children in rural India are in private schools<sup>4</sup>
- 86% of families with lowincomes in urban India send their children to affordable private schools (APSs)<sup>5</sup>
- 54% of children in South Asia are enrolled in private schools for pre-primary education<sup>6</sup>

#### Current learning outcomes are poor due to rote teaching

- 35% of Grade 10 students can read at Grade 4 level<sup>7</sup>
- 84% of Grade 1 students can't read at grade level<sup>8</sup>
- Most private preschools follow mainly rote teaching with no age appropriate activities<sup>9</sup>

#### Adopting activity based learning in early years can provide the right educational foundation

- Poor learning outcomes in the early years leads to poor learning and life outcomes later<sup>10</sup>
- Children learn best using activity based learning (ABL) in the early years (ages 3-8)<sup>11</sup>
- Intervening in the early years gives the highest return on investments<sup>12</sup>

- 1. See example of rote teaching here
- 2. Learning through structured play-based activities, games, and experiences
- 3. Schools that typically charge fees under INR 1,500 (USD 23) per month, and offer classes from nursery to grade 10 or 12
- 4. ASER 'Early Years' Report (2019)
- 5. PIPE research based on 4400 interviews with families with low-incomes (2015)
- 6. UNICEF 'A world ready to learn' (2019)
- 7. Education Initiatives research based on an assessment of 50,000 students in Gujarat, Maharashtra and Rajasthan (2013-14)
- 8. ASER 'Early Years' Report (2019)
- 9. CECED, ASER, and UNICEF 'The India Early Childhood Education Impact Study (2017); PIPE research
- 10. S Lockhart, Play: An Important Tool for Cognitive Development (2010)
- 11. M. Hohmann, D.P. Weikart, 'Educating Young Children: Active Learning Practices for Preschool and Child Care Programs' (1999)
- 12. J Heckman and D. Masterov, The Productivity Argument for Investing in Young Children (2004)

# Barriers to adoption of ABL are lack of demand and low willingness to serve APS market

APS administrators, teachers and parents are not demanding ABL

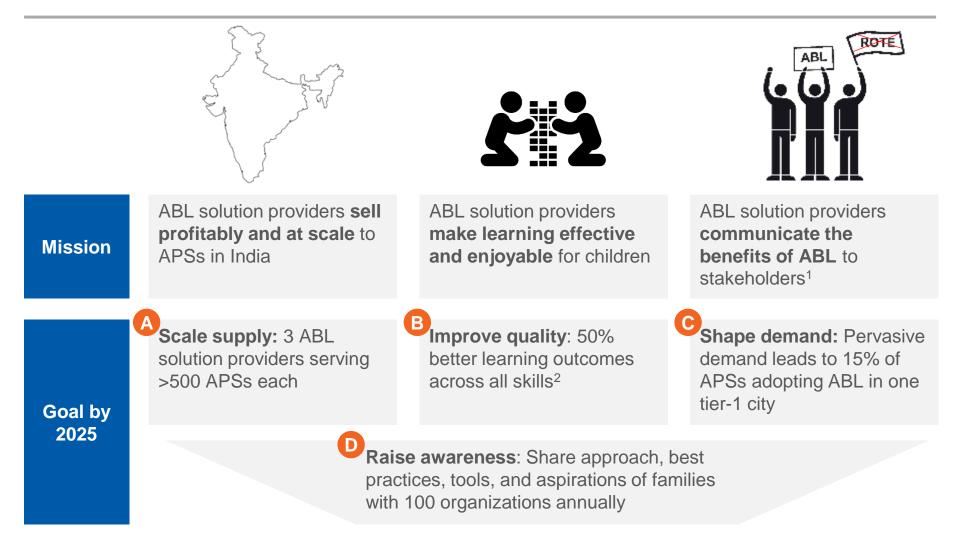
- Limited awareness of poor learning outcomes in children
- Limited awareness on the benefits of ABL
- Current rote memorization technique meets parents' demands

**Solution providers**<sup>1</sup> don't see a business opportunity to sell in the APS market

- Unclear business model to acquire and sell to APSs
- Fragmented market
- Unclear proposition for APS customers
- Lack of quality standards/ robust tools to assess quality

1. Solution providers are existing private companies currently providing ABL solutions including curriculum materials, teacher training and ongoing support to schools serving students from families with mid or high incomes

# PIPE's vision is to replace rote with ABL in all 300,000 APSs in India





1. Stakeholders are APS administrators, teachers and parents

2. Skills include numeracy, early language skills, executive function, motor skills and socio-emotional skills

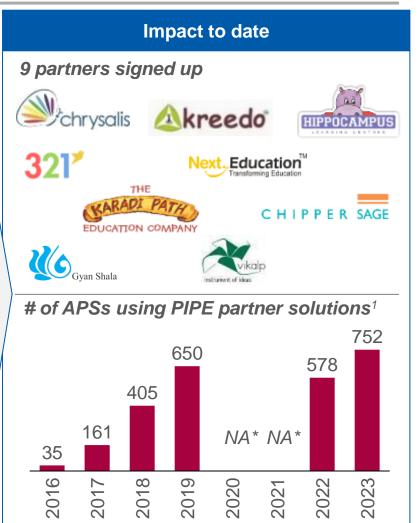
# Scale supply: PIPE partners are providing ABL to >150,000 children across 750+ APSs



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#### Activities

- Identified, convinced and signed-up 8 partners to the serve the APS market
- Developed a profitable business model for the APS market
- Identified barriers and developed 23 best practices across 4 business functions (i.e. product, sales, implementation and management) to support partners to profitably scale in the APS market
- Supported PIPE partners to co-develop an effective organization structure and team to scale (e.g., building a strong 2<sup>nd</sup> line of management)
- Supported PIPE partners to embed managing by objectives through a set of annual and monthly dashboards and metrics which determine business health



\*as schools were closed due to COVID-19<sup>2</sup>

#### 1 –Based on data collected from partners I 2-Schools were physically shut due to COVID-19, and only remote learning products were offered by the partners to APSs during academic years 2020-21 and 2021-22 The PIPE team has been unable to verify children's extent of engagement with these remote learning products due to school closures and COVID travel restrictions

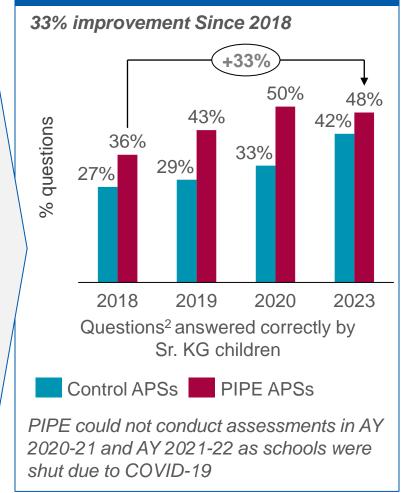
#### Goal

3 ABL solution providers >500 APSs each Improve quality: Children in PIPE APSs responding correctly to numeracy and literacy questions increased by 33%

#### Activities

- **Developed public goods** based on research with 4400 parents, 28 APS administrators, 40 teachers, 167 ABL solution providers to:
  - Understand the reasons for poor learning outcomes
  - Leverage motivations of stakeholders to improve quality
- Supported partners in adapting their product for the APSs market and in improving teacher training
- Developed 'STARS', a tool to assess education quality (including learning outcomes) in APS
- Annually assessed and published learning outcomes in PIPE APSs
- Supporting partners to develop remote learning strategies to ensure learning continues during the pandemic

### Impact to date<sup>1</sup>



1-Using the STARS tool. Sample sizes: 2018 (190 children in 38 PIPE APSs and 100 children in 20 control APSs), 2019 (636 children in 106 PIPE APSs and 168 children in 28 control APSs), 2020 (492 children in 116 PIPE APSs and 210 children in 35 control APSs), 2023 (378 children in 63 PIPE APSs and 204 children in 34 control APSs) I 2- Represent 4 questions that were assessed from 2018-2023 – a. Can you read the word 'PIN'? b. Can you identify the largest number from a group of numbers? c. Can you count and give 12 sticks out of 20? d. Can you name any 6 animals?.

#### Goal

50% better learning outcomes across each skill

### Shape demand: Created and disseminated collateral to C educate parents on the benefits of ABL



#### **Activities**

- Developed 'markers to test concepts' to shape parental demand
- Developed video and print collaterals • to educate stakeholders on key skills that children should be learning by age

Goal

Pervasive

to 15% of

ABL in one

tier-1 city

demand leads

APSs adopting

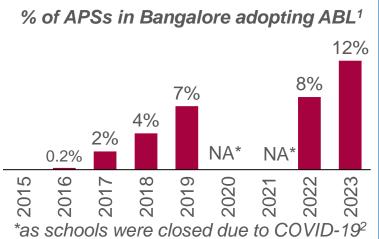
- Developed 8 videos to educate parents about their child's current poor learning outcomes, and help them engage in simple activities with their children at home
- Supported partners in organizing 'learning exhibitions' for parents, to showcase child learning outcomes due to ABL
- Developed '**Toys in a box**', an engaging set of 6-8 developmentally appropriate affordable toys that engage children on key developmental outcomes

#### Impact to date

Disseminated parent engagement videos to 100K+ parents



www.ratta-ya-samajh.com



1 – Per PIPE's estimates, Bangalore has ~3,000 APSs Calculated based on the data reported by partners in July every year | 2 – Schools were physically shut due to COVID-19, and only remote learning products were offered by the partners to APSs during academic years 2020-21 and 2021-22

# Raise awareness: Shared the importance of early education and the APS market with ~180 organizations



#### Activities

- **21 publications** including ANYAS, IDELA Equity
- ~50 presentations at national and global conferences (e.g., Global Philanthropy Forum)
- Whitepapers highlighting program research (e.g. the PreschoolPromise)
- 9 best practices sharing sessions attended by ~20 organizations (e.g. MSDF investee's)
- **10+ Videos** highlighting sales process, parent engagement etc.
- ~180 annual 1-1 update calls with people from foundations, NGOs and other organizations working in the education space to share PIPE's approach

#### Impact to date

- - Companies have used PIPEs best practices and business model to better target the APS market



- **Godrej** developed a program to support ABL solution providers by providing grants to APSs to "trial" the solution
- AVPN set up 'Early Learning Collective' as they realized that ECE can have high impact



• Central Square Foundation added a vertical that focuses on ECE based on PIPE research



 Aga Khan Education Service, India using videos developed by PIPE to communicate benefits of ABL to teachers and parents

#### Goal

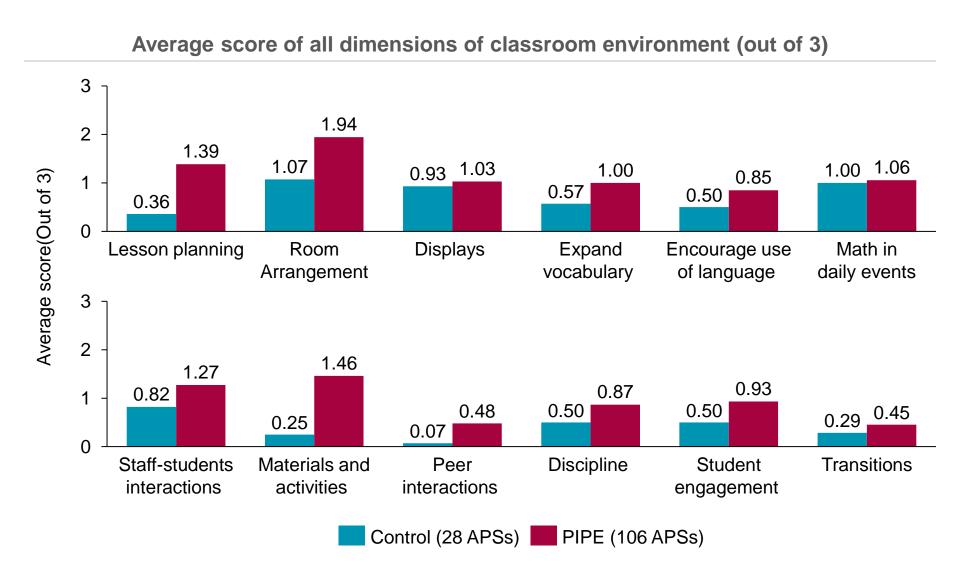
Share approach, best practices, tools, and aspirations of families with 100 organizations annually

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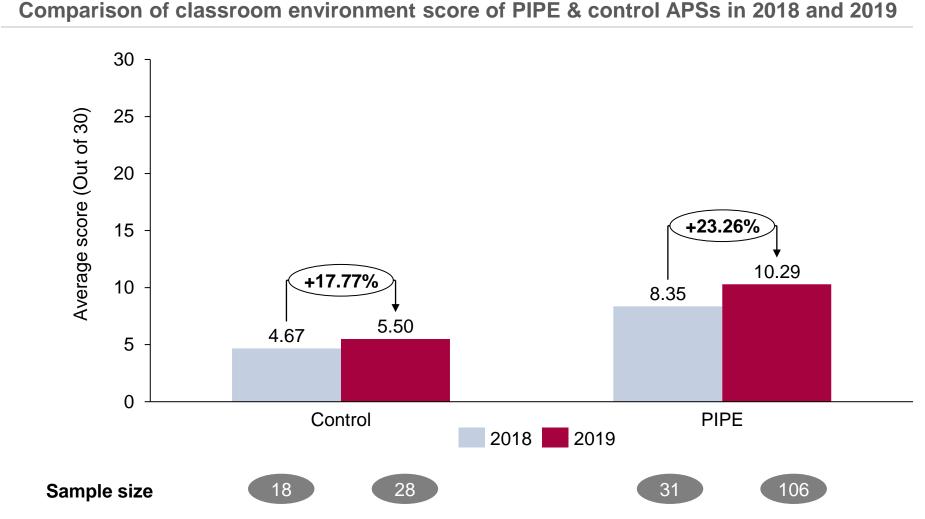
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# PIPE partners are doing better on all dimensions of classroom environment



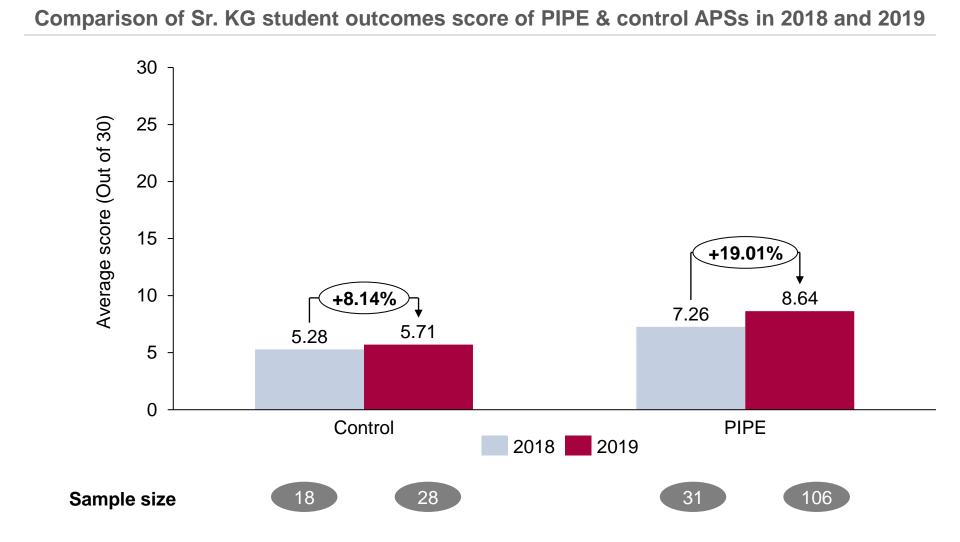
## PIPE and control APSs performed better on classroom environment in 2019 as compared to 2018



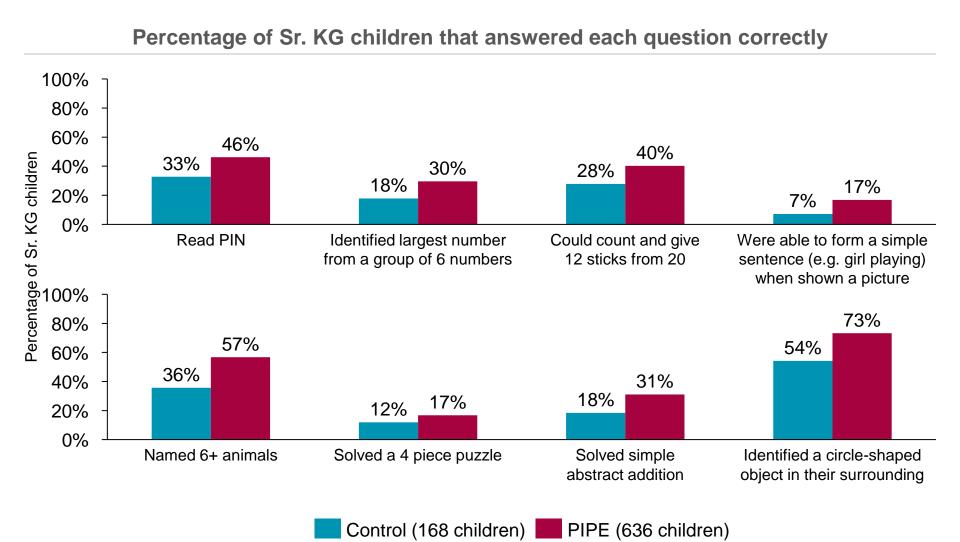
Note: Includes comparison of score (not normalized) of 10 dimensions of the classroom environment section that were assessed in 2018 and 2019 - room arrangement, displays, expand vocabulary, encourage use of language, staff-child interaction, materials and activities, peer interaction, discipline, student engagement and transitions. For details on each, refer to pages 43 and 44

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## PIPE and control APSs performed better on Sr. KG student learning outcome scores in 2019 as compared to 2018

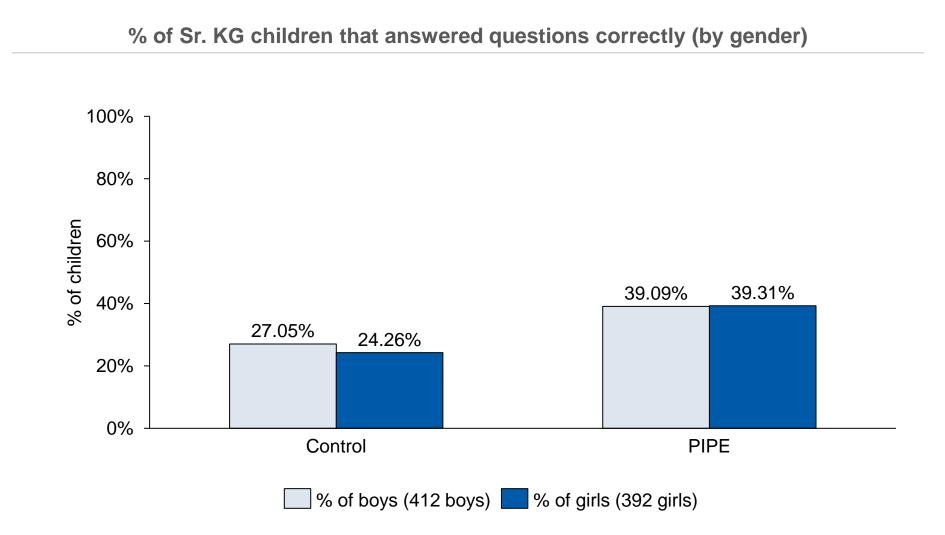


# PIPE partners are doing better on all learning outcomes

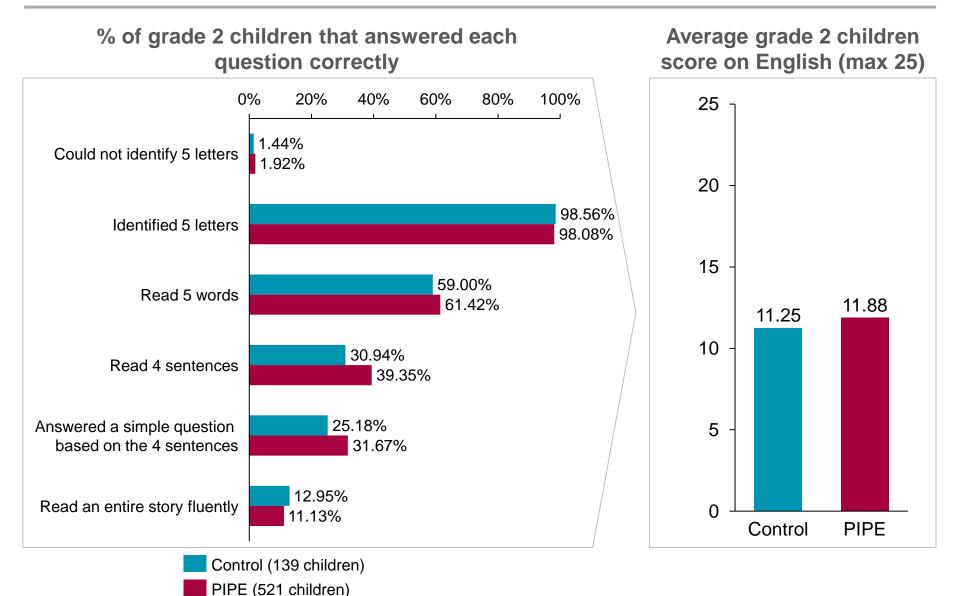


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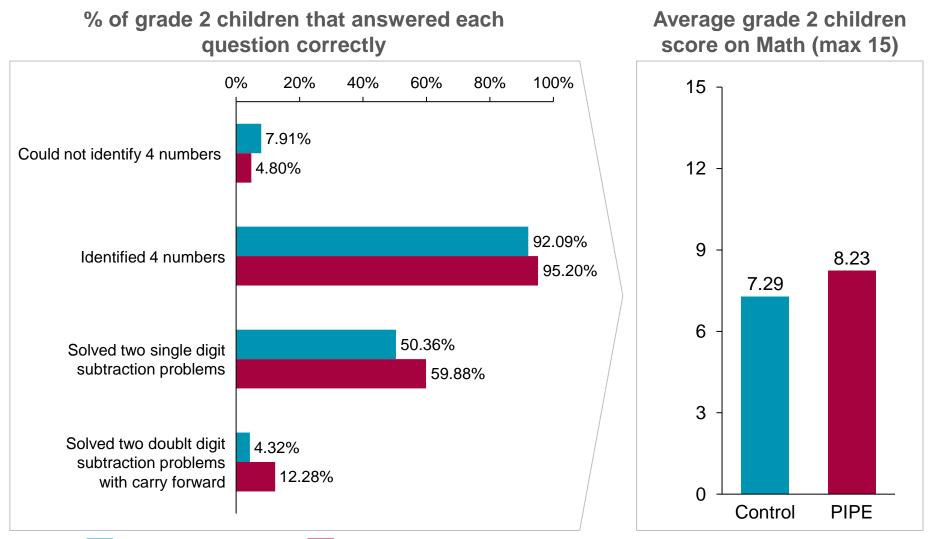
# No significant variance was observed in learning outcome scores between boys and girls in Sr. KG



#### No significant variance in English learning outcomes was observed in grade 2 children across PIPE and control schools

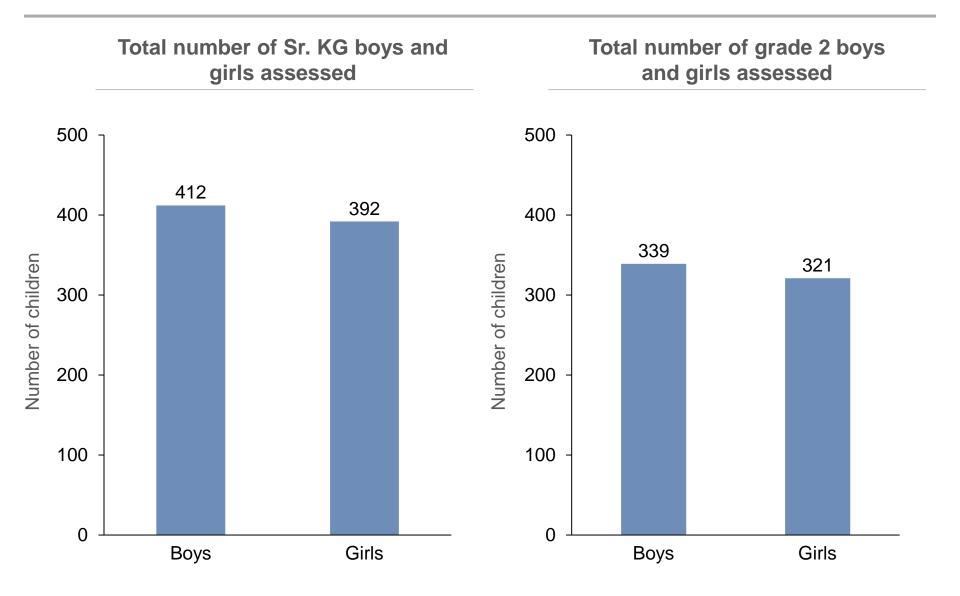


# No significant variance in Math learning outcomes was observed in grade 2 children across PIPE and control schools

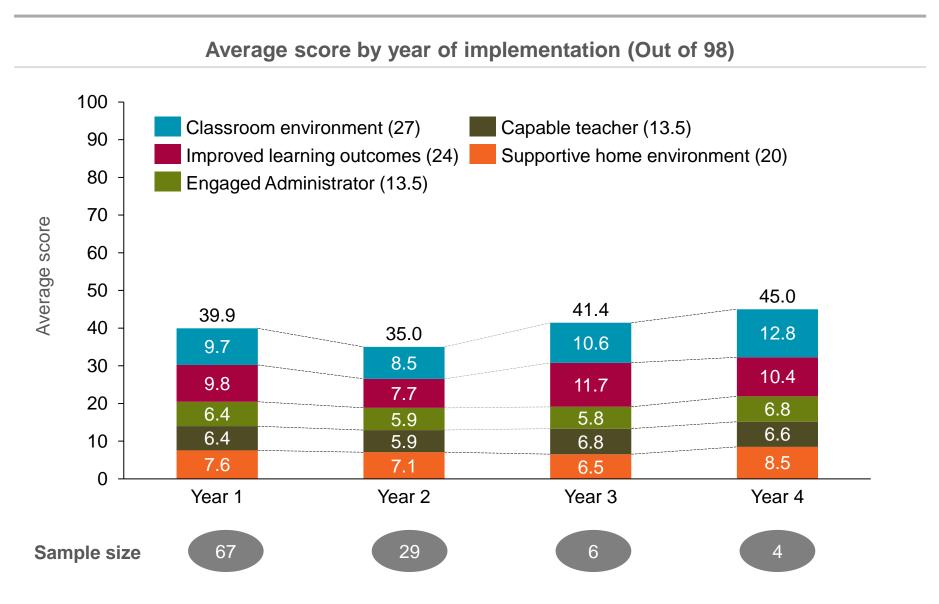


Control (139 children) PIPE (521 children)

### Number of boys and girls assessed in Sr. KG and grade 2 were similar

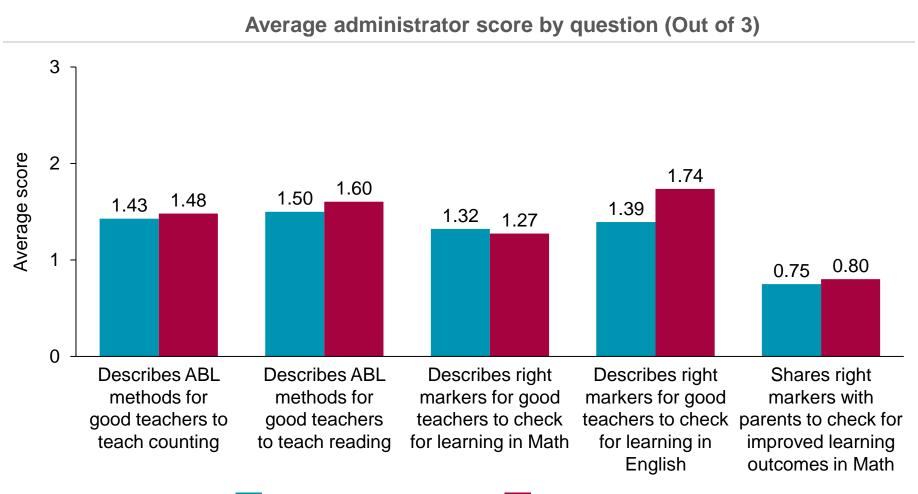


# No significant variance was observed among schools in different years of implementation



1. Total section score captured in brackets ()

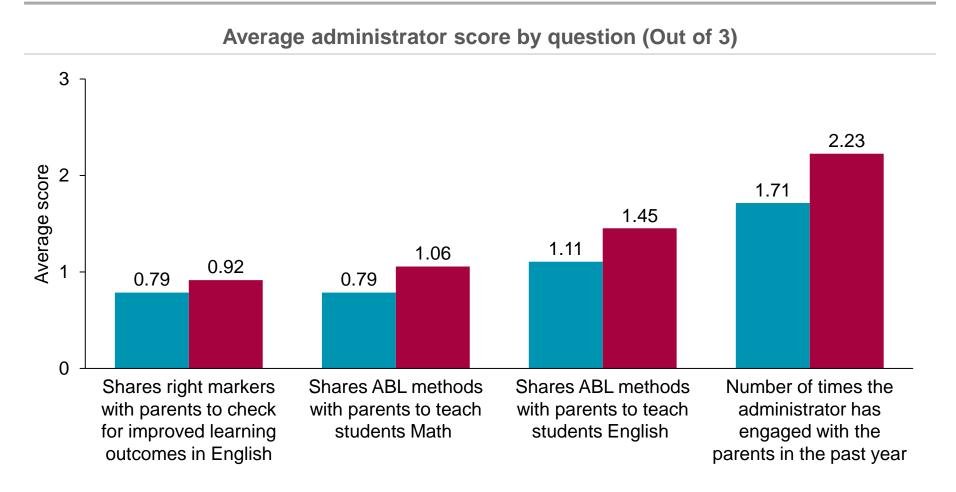
## No significant variance in scores were observed among administrators across PIPE and control APSs (1/2)



Control (28 Administrators) PIPE (106 Administrators)

Note: The scores are not a judgement of an owners capability; but an assessment on awareness of (i) play based approaches to teaching concepts, (ii) markers that assess understanding learning on key concepts, (iii) how parents can assess learning at home

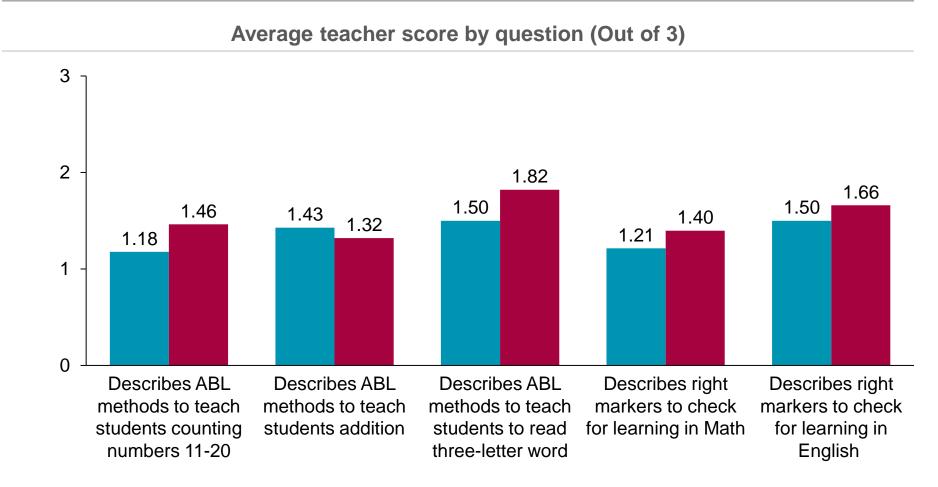
### No significant variance in scores were observed among administrators across PIPE and control APSs (2/2)



Control (28 administrators) PIPE (106 administrators)

Note: The scores are not a judgement of an owners capability; but an assessment on awareness of (i) play based approaches to teaching concepts, (ii) markers that assess understanding learning on key concepts, (iii) how parents can assess learning at home

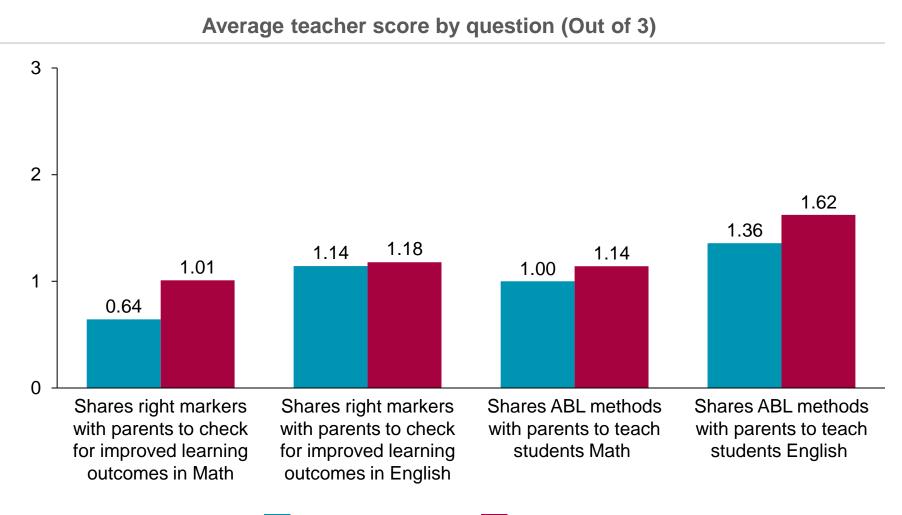
## No significant variance in scores were observed among teachers across PIPE and control APSs (1/2)



Control (28 teachers) PIPE (106 teachers)

Note: The scores are not a judgement of a teachers capability; but an assessment on awareness of (i) play based approaches to teaching concepts, (ii) markers that assess understanding learning on key concepts, (iii) how parents can assess learning at home

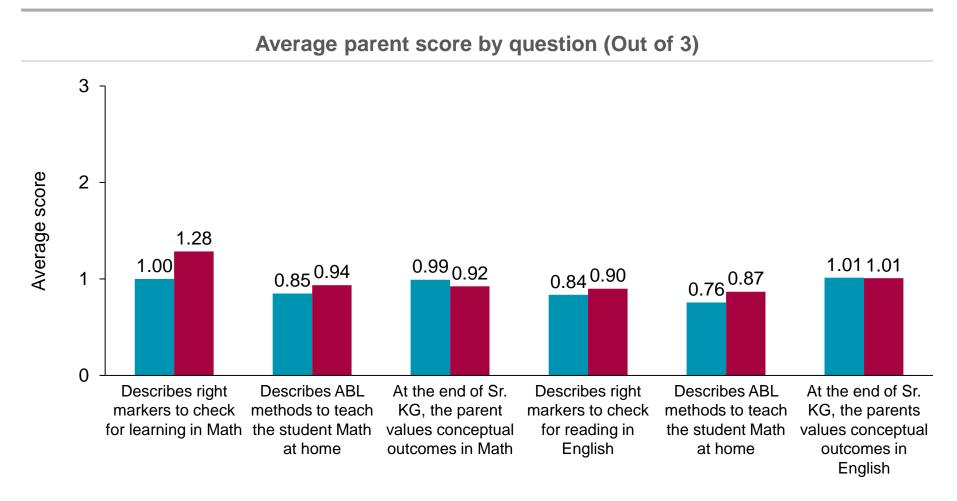
### No significant variance in scores were observed among teachers across PIPE and control APSs (2/2)



Control (28 teachers) PIPE (106 teachers)

Note: The scores are not a judgement of a teachers capability; but an assessment on awareness of (i) play based approaches to teaching concepts, (ii) markers that assess understanding learning on key concepts, (iii) how parents can assess learning at home

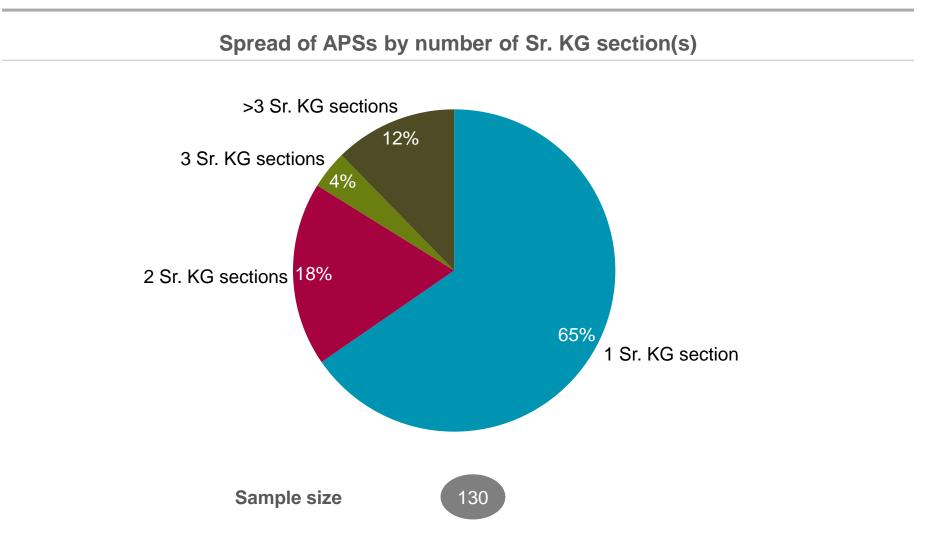
### No significant variance in scores were observed among parents across PIPE and control APSs



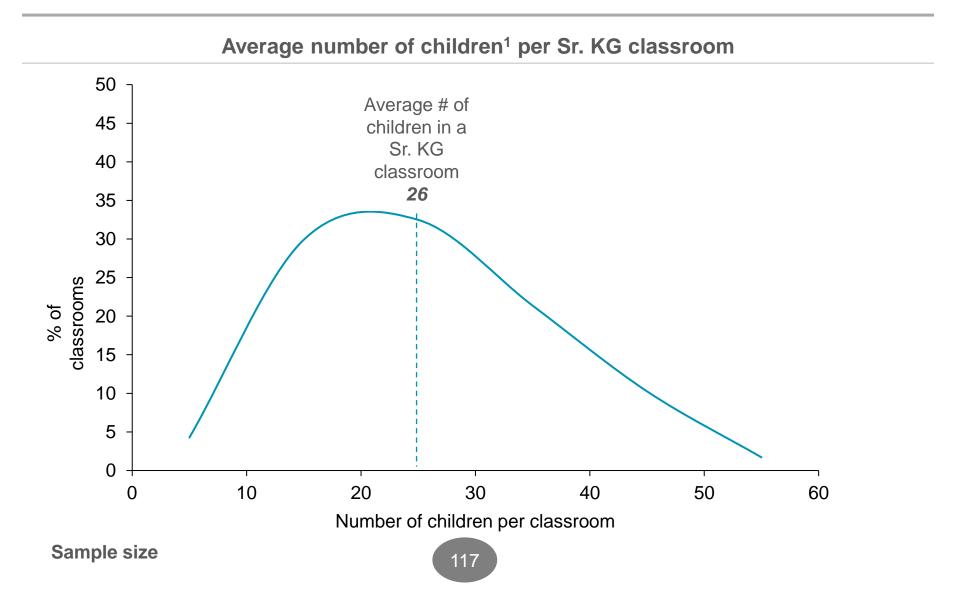
Control (140 parents) PIPE (530 parents)

Note: The scores are not a judgement of a parents capability; but an assessment on awareness of (i) markers that assess understanding learning on key concepts, (iii) how they can assess and support learning at home

#### Most PIPE and Control APSs have 1 Sr. KG section

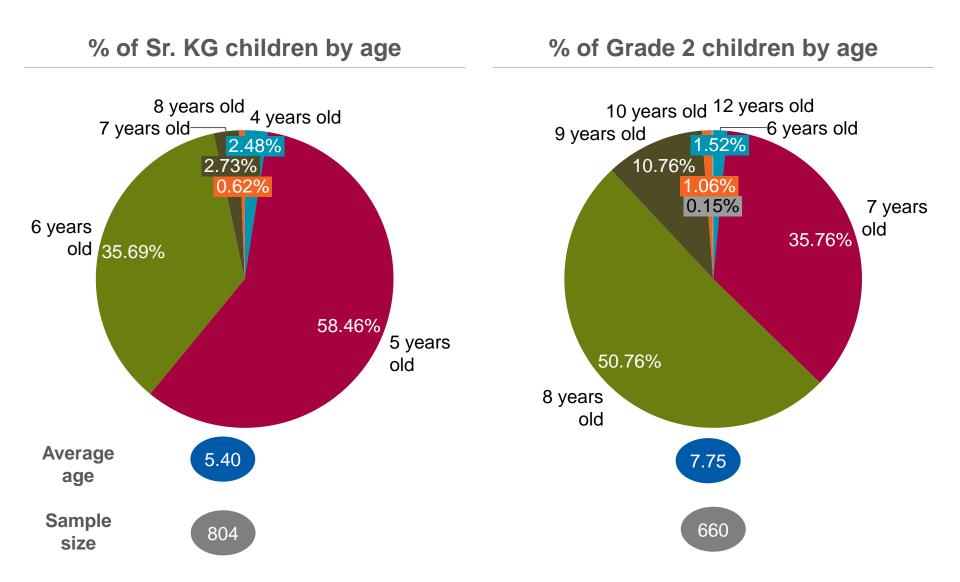


#### There are an average of ~26 children per Sr. KG classroom

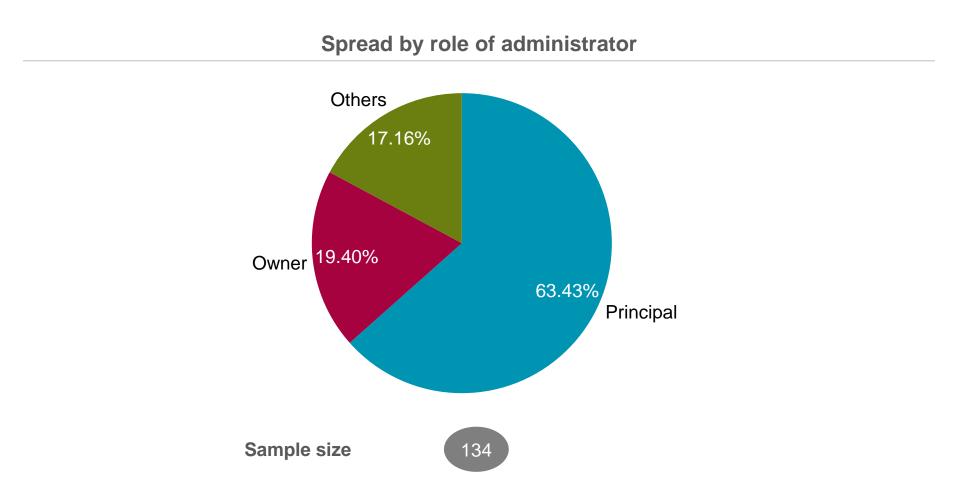


1. Number of children per classroom were documented based on attendance register and manual counting on the day of observation

### Average age of a Sr. KG child is 5.40 and that of grade 2 child is 7.75

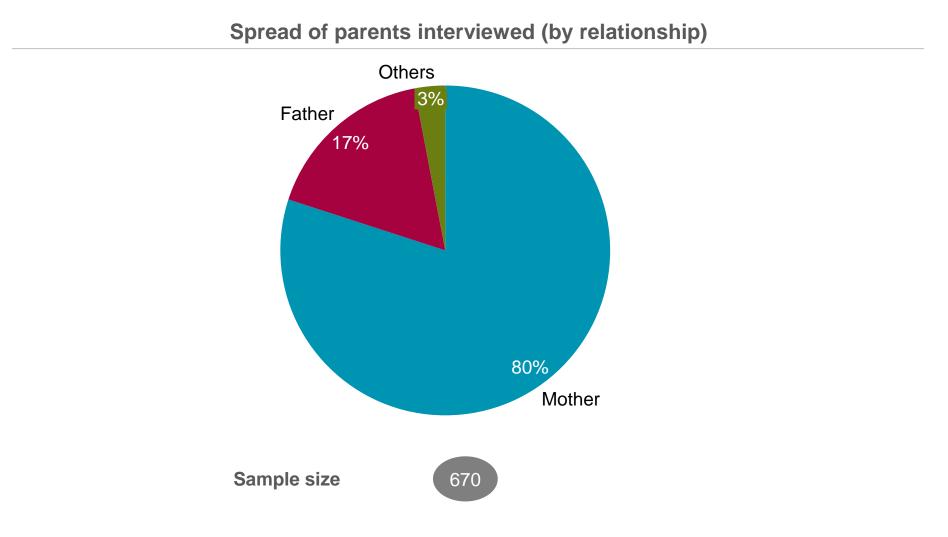


### Principals and owners were predominantly interviewed for the administrator section

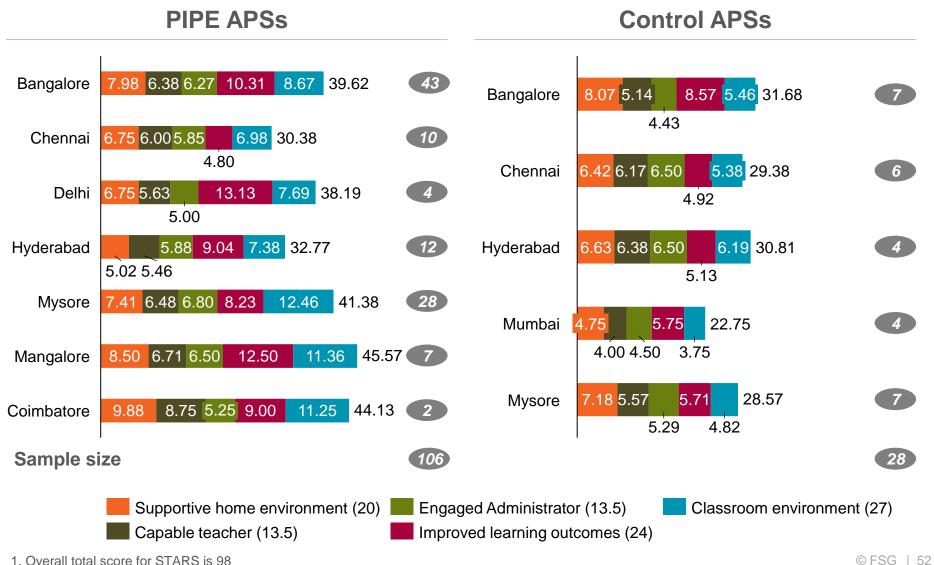


Note: Others refers to pre-primary principal, vice principal, school coordinators, in-charge, trustee, management, secretary, etc.

#### Mothers were predominantly interviewed for the parent section



#### There is variance in scores amongst cities



1. Overall total score for STARS is 98

### Details on classroom environment dimensions observed (1/2)

Торіс	0	1	2	3
Lesson planning	No plan available <i>(or)</i> Time table available	Plan available without detailed steps and/or materials required (e.g. "phonics for A-E", "counting 11-15")	Plan available with -Steps to follow -Materials required <i>(and)</i> Teacher follows plan	Teacher articulates learning objectives ( <i>or</i> ) Teacher checks for learning outcomes in at least one way
Room arrangement	Most of the classroom area is so crowded that learning activities cannot be conducted (and) There are no alternate spaces available to conduct activities	The class/ alternate space is crowded but at least one area has been organized where at least one learning activity can be conducted (e.g. benches moved slightly to make room in the front)	The class/ alternate space is organized such that two or more learning activities can be conducted <i>(and)</i> The teacher can supervise most children	Children are observed using the space for more than one activity
Displays	There are no relevant displays (e.g. alphabets, numbers, weather charts, shapes, posters about transport, my body) on the classroom walls	Relevant materials are displayed on the classroom wall	Relevant materials are displayed on the classroom wall and referred to at least twice (by teacher or children)	Children's artwork displayed on the wall
Expand vocabulary	Teacher may use new words but does not introduce them with an explanation	Teacher introduces 1-2 new words with minimal explanation (e.g. for the word "nib"; the teacher states "the pen has a nib")	Teacher introduces 1-2 new words and correctly explains their meanings (e.g. for the word "nib", the teacher (i) shows a pen, (ii) points to the nib; (iii) provides explanation about the object)	<ul> <li>Teacher exposes children to language by (any of the below):</li> <li>Using adjectives or descriptions</li> <li>Using multiple scenarios or examples to explain something</li> <li>Telling stories/ anecdotes</li> </ul>
Encourage use of language	Majority of questions are rote based (i.e. have specific one or two word responses) or yes/ no answers (and) Talking among children or with staff is not encouraged	Staff asks at least two open-ended questions during the observation (e.g. questions that begin with how, what if, why, tell me about)	Staff responds positively to children's communication and encourages them to talk more	Staff child conversations go beyond classroom activities and materials (e.g. social talk about home and family life, activities in the community, feelings, other non-school topics)
Math in daily events	No reference to Math in daily events (e.g. "counting down", "You have 5 minutes to clean up", "There are 3 days remaining in the week", "We have 5 more minutes left in this period") (or) Conducts only formal Math lessons	One reference to Math in daily events during conversations or transitions	Two or more references to Math in daily events during conversations or transitions	Asks children questions to connect Math concepts to daily events (e.g. "How many papers will we need for this art activity?" "How many cups will fill up this bucket?" "How many days till the weekend?")
Staff-child interaction	Staff* is unresponsive or interacts negatively with children	Whole class interactions between staff and children are positive	Staff interacts positively with some children individually by providing positive feedback/ reinforcement	Staff gives a message of warmth through actions (any of the below): • appropriate physical contact • respectful tone
	*Staff refers to all adults observed in classroom			<ul> <li>showing sensitivity to children's needs</li> </ul>

### Details on classroom environment dimensions observed (2/2)

Торіс	0	1	2	3
Materials and activities	No appropriate materials (e.g. flashcards) are used by teacher/ children <i>(Or)</i> Teacher uses materials/ conducts activities incorrectly (e.g. adopts rote approach when using flashcards)	At least one material is appropriately used by teachers to teach a concept	One material is appropriately used by children (individually, in pairs or small/large groups) to learn a concept <i>(and)</i> Staff asks children questions to test understanding or stimulate reasoning about that material/ activity/ concept	More than one material is appropriately used by children (individually, in pairs or small/large groups) to learn a concept (and) Staff asks children questions to test understanding or stimulate reasoning about more than one material/ activity/ concept
Peer interaction	There is no planned peer interaction* for children *Peer interaction refers to children engaging with each other in pairs and small/large groups	Peer interaction is observed for less than 5 minutes	Peer interaction is observed for a total of at least 10 minutes	Peer interaction is observed for a total of at least 20 minutes (and) Staff guides children on positive interaction (e.g. sets tone like share materials, encourages use of social cues like say please, thank you) <sup>#</sup>
Discipline	Class is poorly managed with no norms, routines or expectations made visible or used (or) Severe forms of discipline are used (e.g. yelling, threatening)	Teachers use appropriate rules to manage class (e.g. Raise hands to ask or answer questions) (and) Staff does not hurt or intimidate children (and) One use of a norm/ routine is observed (e.g. Calling out "1-2-3" "Eyes on me")	Children appear to be aware of class rules and expectations (e.g. children clean up after activity is done) (and) Expectations are reinforced gently and positively (and) 2 different norms/ routines are observed	Staff tries to involve children in solving their conflicts and problems
Student engagement	Half the children are disengaged for most of the time (or) Children are only participating in rote or whole group recitation/ repetition	At least 75% of the children are on task and paying attention for most of the time	Children participate in small group (3-6 children) activities (and) Teacher observes when children are disengaged and attempts to bring them back on task	Some children ask questions in class
Transitions	Transitions* are chaotic or abrupt (e.g. staff not prepared, materials not ready, children required to wait) *Transition: A period of time when children are moving from one activity/ lesson to the next	Transitions involve a wind-down or closure of the previous activity (and) an introduction to the next activity (and) Teacher takes more than 3 minutes to organize	Transitions involve a wind-down or closure of the previous activity (and) an introduction to the next activity (and) Teacher takes less than 3 minutes to organize	Teachers actively engage children during transitions

#### Administrator interview questions (1/8)

Question	0	1	2	3
According to you, how does a good teacher teach counting? Can you give examples? (Prompt "any more" once)	<ul> <li>Mentions one or more of the following:</li> <li>Ask child to: <ul> <li>Repeat (e.g. rhymes, numbers)</li> <li>Write (numbers, names)</li> </ul> </li> <li>Unsure/ unaware</li> </ul>	<ul> <li>Mentions one or more of the following:</li> <li>Flash cards</li> <li>Draw and count on blackboard</li> <li>Demo by teacher using materials/ students</li> <li>Use smartboard</li> </ul>	<ul> <li>Mentions one of the following:</li> <li>Students use materials pencils, beads, abacus</li> <li>Play games (e.g. snake)</li> </ul>	)
According to you, how does a good teacher teach	<ul><li>Mentions one or more of the following:</li><li>Write</li></ul>	<i>Mentions one of the following:</i>	Mentions two or more of the following OR one in column 3:	Mentions two or more of the following: Ask child to:
reading? Can you give examples? (Prompt "any more" once)	<ul> <li>Write</li> <li>Memorize word spellings</li> <li>Unsure/unaware</li> </ul>	<ul> <li>TLMs (e.g. flash cards,</li> <li>Family words (e.g. 'ad')</li> <li>Sight words</li> </ul>		<ul> <li>Read stories in class</li> <li>Read simple words from newspaper/story book</li> <li>Phonics</li> <li>Blending, segmenting</li> </ul>

#### Administrator interview questions (2/8)

Question	0	1	2	3
How does a good teacher know if a child is learning	<i>Mentions one or more</i> <i>of the following:</i> Ask child to:	Mentions one of the following:	Mentions two of the following OR one in column 3:	<i>Mentions two or more of the following:</i> Ask child to:
Math? (Prompt "Can you suggest more ways to check" once)	<ul> <li>Recite1-100</li> <li>Write numbers</li> <li>Write number names</li> <li>Check test scores/report card</li> <li>Unaware</li> </ul>	Ask child to: <ul> <li>Identify numbers at it</li> <li>Identify shapes</li> <li>Count using objects vegetables)</li> <li>Add or subtract</li> <li>Recite tables</li> </ul>		<ul> <li>Fill missing numbers</li> <li>Identify 'before- after' numbers</li> <li>Compare quantities/ numbers (e.g. bigger/ smaller, less/ more than, largest/ smallest)</li> </ul>

#### Administrator interview questions (3/8)

Question	0	1	2	3
How does a good teacher know if a child is learning English? (Prompt "any more" once)	<ul> <li>Mentions one or more of the following:</li> <li>Ask child to: <ul> <li>Recite A-Z</li> <li>Recite rhymes</li> <li>Repeat after teacher</li> <li>Write alphabets</li> </ul> </li> <li>Check test scores/report card</li> <li>Unsure/ unaware</li> </ul>	<ul> <li>Mentions one of the following:</li> <li>Ask child to: <ul> <li>Identify letters at random</li> <li>Match sounds with letters</li> <li>Write dictated alphabets / words / spellings</li> <li>Respond to simple questions (for e.g. "What is your name?")</li> <li>Use every day phrases like "good morning," "please," "thank you"</li> <li>Read familiar words taught in class (cat, bat, apple)</li> <li>Speak in English</li> </ul> </li> </ul>	event	n English

#### Administrator interview questions (4/8)

Question	0	1	2	3
What do you tell them [parents] about how they can check learning in		Mentions one of the following:	Mentions two of the following OR one in column 3:	<i>Mentions two or more of the following:</i> Check if child can:
(Prompt "any more ways to check" once)	<ul> <li>Recite 1-100</li> <li>Recite tables</li> <li>Copy numbers</li> <li>Check report cards</li> <li>Ensure homework is completed</li> </ul>	Check if child can: • Identify numbers at random • Identify shapes • Count using objects (e.g. beads) • Add or subtract		<ul> <li>Fill missing numbers</li> <li>Identify 'before- after' numbers</li> <li>Compare quantities/ pumbers (p.g.)</li> </ul>
(Prompt "Give examples of homework" if the response is "Ensure homework is completed")	• Do nothing			numbers (e.g. bigger/ smaller, less/ more than, largest/ smallest)

#### Administrator interview questions (5/8)

Question	0	1	2	3
What do you tell them [parents] about how they can check learning in English? (Prompt "any more ways to check" once) (Prompt "Give examples of homework" if the response is "Ensure homework is completed")	Mentions one or more of the following: Check if child can: • Recite 1-100 • Recite tables • Copy numbers • Check report cards • Ensure homework is completed • Do nothing	<ul> <li>Mentions one or more the following:</li> <li>Check if child can: <ul> <li>Read words in the textbook</li> <li>Identify letters</li> <li>Identify colours/animals/vehicles</li> <li>Speak in English</li> </ul> </li> </ul>	English • Match sounds with le • Identify sounds of le	tters/ phonics to new questions (e.g.

#### Administrator interview questions (6/8)

Question	0	1	2	3
What do you tell them [parents] about how they can help their child learn Math at home? (Prompt "any more" once) (Prompt "Give examples of homework" if the response is "Ensure homework is completed")	<ul> <li>Mentions one or more of the following</li> <li>Ask child to: <ul> <li>Recite numbers</li> <li>Copy numbers</li> </ul> </li> <li>Check report cards</li> <li>Send to tuitions</li> <li>Ensure homework is completed</li> <li>Do nothing</li> </ul>	Mentions one of the following Ask child to: • Count objects • Identify shapes, etc. • Revise lesson taugh • Add or subtract	Mentions two or more of the following OR one in column 3	<ul> <li>Mentions two or more of the following</li> <li>Ask child to: <ul> <li>Arrange currency in order of value</li> <li>Word problems for addition/ subtraction</li> <li>Play simple games (e.g. snakes and ladders)</li> <li>Teach kids to sort (e.g. shapes, size, colour)</li> <li>Transact using real money</li> <li>Read numbers at random (e.g. mobile and bus numbers)</li> </ul> </li> </ul>

#### Administrator interview questions (7/8)

Question	0	1	2	3
What do you tell such parents about how they can help their child learn English at home? (Prompt "any more" once)	<ul> <li>Mentions one or more of the following</li> <li>Ask child to: <ul> <li>Recite poems</li> <li>Recite A-Z</li> </ul> </li> <li>Send to tuitions</li> <li>Check exam results</li> <li>Attend PTM</li> <li>Ensure homework is completed</li> <li>Do nothing</li> </ul>	Mentions one or more of the following Ask child to: • Read words taught i • Identify letters at ran • Identify colours / ani • Practice writing alph • Name objects startin • Encourage conversatio	ndom mals / vehicles, etc. abets ng with a letter	<ul> <li>Mentions two or more of the following</li> <li>Ask child to: <ul> <li>Read "new" words</li> <li>Describe their routine/ picture/ event/ TV show etc.</li> <li>Tell/ Read stories together in English</li> <li>Show English stories/ cartoons on YouTube, TV (or similar media)</li> <li>Speak in English</li> <li>Ask for sounds of letters/ phonics</li> <li>Follow simple instructions (e.g.</li> </ul> </li> </ul>

#### Administrator interview questions (8/8)

Question	0	1	2	3
What do you tell such parents about how they can help their child learn English at home? (Prompt "any more" once)	<ul> <li>Mentions one or more of the following <ul> <li>0 times         <ul> <li>0 times</li> <li>(or)</li> </ul> </li> <li>Non-academic events (fancy dress)         <ul> <li>(or)</li> </ul> </li> <li>Just report card distribution</li> <li>Other</li> </ul></li></ul>	<ul> <li>Mentions one of the following</li> <li>One time</li> <li>Two times</li> </ul>	Mentions both of the following	<ul> <li>Mentions the following</li> <li>More than two times</li> </ul>

#### Teacher interview questions (1/7)

Question	0	1	2	3
How would you teach the numbers 11-20 to your class? ( <i>Prompt "any</i> <i>more" once</i> )	<ul> <li>Mentions one or more of the following:</li> <li>Ask child to: <ul> <li>Repeat (e.g. rhymes, numbers)</li> <li>Write (numbers, names)</li> </ul> </li> <li>Unsure/ unaware</li> </ul>	<ul> <li>Mentions one or more of the following:</li> <li>Flash cards</li> <li>Draw and count on blackboard</li> <li>Demo by teacher using materials/ students</li> <li>Use smartboard</li> </ul>	<ul> <li>Mentions one of the following:</li> <li>Students use materials pencils, beads, abacus</li> <li>Play games (e.g. snake)</li> </ul>	)
How would you teach 'addition' to your class? ( <i>Prompt "any</i> <i>more" once</i> )	<ul> <li>Mentions one or more of the following:</li> <li>Write numbers/ addition on board</li> <li>Make children copy from board</li> <li>Dictation</li> <li>Unsure/ unaware</li> </ul>	<ul> <li>Mentions one or more of the following:</li> <li>Draw items on the board</li> <li>Objects for demonstration (e.g. beads, blocks, magnets, sticks, pencils)</li> <li>Practice worksheets</li> <li>Use smartboard</li> </ul>	<ul> <li>Mentions one of the following:</li> <li>Children use materials stones, abacus, etc.</li> <li>Children draw, colour of</li> <li>Play games (e.g. with construction)</li> <li>Word problems</li> </ul>	r count pictures to add

#### Teacher interview questions(2/7)

Question	0	1	2	3
How do you teach your class to read 3 letter words? ( <i>Prompt "any</i> <i>more" once</i> )	<ul> <li>Mentions one or more of the following:</li> <li>Write</li> <li>Memorize word spellings</li> <li>Unsure/unaware</li> </ul>	<ul> <li>Mentions one of the following:</li> <li>TLMs (e.g. flash cards,</li> <li>Family words (e.g. 'ad',</li> <li>Sight words</li> </ul>	• •	<ul> <li>Mentions two or more of the following:</li> <li>Ask child to: <ul> <li>Read stories in class</li> <li>Read simple words from newspaper/story book</li> </ul> </li> <li>Phonics <ul> <li>Blending, segmenting</li> </ul> </li> </ul>
Let's say you have a niece or nephew who is in UKG.	<i>Mentions one or more of the following:</i> Ask child to:	Mentions one of the following:	Mentions two of the following OR one in column 3:	<i>Mentions two or more</i> <i>of the following:</i> Ask child to:
How will you check what she/he knows in Math? (Prompt "Can you suggest more ways to check" once)	<ul> <li>Recite1-100</li> <li>Write numbers</li> <li>Write number names</li> <li>Check test scores/report card</li> <li>Unaware</li> </ul>	Ask child to: <ul> <li>Identify numbers at it</li> <li>Identify shapes</li> <li>Count using objects vegetables)</li> <li>Add or subtract</li> <li>Recite tables</li> </ul>		<ul> <li>Ask child to:</li> <li>Fill missing numbers</li> <li>Identify 'before- after' numbers</li> <li>Compare quantities/ numbers (e.g. bigger/ smaller, less/ more than, largest/ smallest)</li> </ul>

#### Teacher interview questions (3/7)

Question	0	1	2	3
And how will you check what your niece or nephew knows in English? (Prompt "Can you suggest more ways to check" once)	Mentions one or more of the following: Ask child to: • Recite A-Z • Recite rhymes • Repeat after teacher • Write alphabets • Check test scores/report card • Unsure/ unaware	<ul> <li>Mentions one of the following:</li> <li>Ask child to: <ul> <li>Identify letters at random</li> <li>Match sounds with letters</li> <li>Write dictated alphabets / words / spellings</li> <li>Respond to simple questions (for e.g. "What is your name?")</li> <li>Use every day phrases like "good morning," "please," "thank you"</li> <li>Read familiar words taught in class (cat, bat, apple)</li> <li>Speak in English</li> </ul> </li> </ul>	event	n English

#### Teacher interview questions(4/7)

Question	0	1	2	3
What do you tell them [parents] about how they can check learning in Math? (Prompt "any more ways to check" once) (Prompt "Give examples of homework" if the response is "Ensure homework is completed")	Mentions one or more of the following: Check if child can: • Recite 1-100 • Recite tables • Copy numbers • Check report cards • Ensure homework is completed • Do nothing	Mentions one of the following: Check if child can: Identify numbers at a Identify shapes Count using objects Add or subtract		<ul> <li>Mentions two or more of the following:</li> <li>Check if child can: <ul> <li>Fill missing numbers</li> <li>Identify 'before-after' numbers</li> </ul> </li> <li>Compare quantities/ numbers (e.g. bigger/ smaller, less/ more than, largest/ smallest)</li> </ul>

#### Teacher interview questions (5/7)

Question	0	1	2	3
<ul> <li>What do you tell them [parents] about how they can check learning in English?</li> <li>(Prompt "any more ways to check" once)</li> <li>(Prompt "Give examples of homework" if the response is "Ensure homework is completed")</li> </ul>	Mentions one or more of the following: Check if child can: • Recite 1-100 • Recite tables • Copy numbers • Check report cards • Ensure homework is completed • Do nothing	Mentions one or more the following: Check if child can: • Read words in the textbook • Identify letters • Identify colours/ animals/ vehicles • Speak in English	English <ul> <li>Match sounds with least of leas</li></ul>	tters/ phonics to new questions (e.g.

### Teacher interview questions (6/7)

Question	0	1	2	3
What do you tell them [parents] about how they can help their child learn Math at home? (Prompt "any more" once) (Prompt "Give examples of homework" if the response is "Ensure homework is completed")	<ul> <li>Mentions one or more of the following</li> <li>Ask child to: <ul> <li>Recite numbers</li> <li>Copy numbers</li> </ul> </li> <li>Check report cards</li> <li>Send to tuitions</li> <li>Ensure homework is completed</li> <li>Do nothing</li> </ul>	Mentions one of the following Ask child to: • Count objects • Identify shapes, etc. • Revise lesson taugh • Add or subtract		<ul> <li>Mentions two or more of the following</li> <li>Ask child to: <ul> <li>Arrange currency in order of value</li> <li>Word problems for addition/ subtraction</li> <li>Play simple games (e.g. snakes and ladders)</li> <li>Teach kids to sort (e.g. shapes, size, colour)</li> <li>Transact using real money</li> <li>Read numbers at random (e.g. mobile and bus numbers)</li> </ul> </li> </ul>

#### Teacher interview questions (7/7)

Question	0	1	2	3
<ul> <li>What do you tell them [parents] about how they can help their child learn English at home?</li> <li>(Prompt "any more" once)</li> <li>(Prompt "Give examples of homework" if the response is "Ensure homework is completed")</li> </ul>	Mentions one or more of the following Ask child to: • Recite poems • Recite A-Z • Send to tuitions • Check exam results • Attend PTM • Ensure homework is completed • Do nothing	Mentions one or more of the following Ask child to: • Read words taught i • Identify letters at ram • Identify colours / ani • Practice writing alph • Name objects startin • Encourage conversatio	dom mals / vehicles, etc. abets ig with a letter	<ul> <li>Mentions two or more of the following</li> <li>Ask child to: <ul> <li>Read "new" words</li> <li>Describe their routine/ picture/ event/ TV show etc.</li> <li>Tell/ Read stories together in English</li> <li>Show English stories/ cartoons on YouTube, TV (or similar media)</li> <li>Speak in English</li> <li>Ask for sounds of letters/ phonics</li> <li>Follow simple instructions (e.g. "Go carefully")</li> </ul> </li> </ul>

#### Parent interview questions (1/3)

Questions	0	1	2	3
	<i>Mentions one or more of the following:</i>	<i>Mentions one or more of the following:</i>	Mentions two or more of the following or one out of column 3:	<i>Mentions two or more of the following:</i>
<ol> <li>What do you do to check if your child is learning Math?</li> <li>(Prompt "any more ways to check" once)</li> </ol>	<ul> <li>Send to tuitions</li> <li>Send to school</li> <li>Check exam results/ progress report</li> <li>Recite numbers</li> <li>Write numbers/ number names</li> <li>Don't do anything</li> <li>Unsure</li> </ul>	Ask child to • Count items (fruits/ vegetables) • Identify numbers at random • Identify shapes • Identify currency value • Recite tables • Check homework/ notebook		Ask child to • Transact with money • Play games involving cards/ dice • Identify missing number before/ after • Add/ subtract/ divide
<ul> <li>2) What do you do at home to help your child learn Math?</li> <li>(Prompt "any more" once)</li> </ul>	<ul> <li>Send to tuitions</li> <li>Send to school</li> <li>Recite numbers</li> <li>Don't do anything</li> <li>Unsure</li> </ul>	Ask child to • Count items (fruits/ vegetables) • Write number names • Recite tables • Do sums in notebook • Revise what's taught at school • Identify shapes in the environment • Help with homework • Ask tuition/ school teacher		Ask child to • Transact with money • Identify largest numbers • Identify missing number before/ after • Do word problems • Play games involving cards/ dice

#### Parent interview questions (2/3)

Questions	0	1	2	3
<ul> <li>3) At the end of Sr KG/ this grade what should your child know in Math?</li> <li>[Use visual aid with 2 conceptual options, and 2 rote options]</li> </ul>	Rote responses	<ul> <li>1 correct response</li> </ul>	2 correct response	
	Mentions one or more of the following:	Mentions one or more of the following:	Mentions only one of the following:	Mentions two of the following:
4) What do you do to check if your child is learning to read English?	<ul> <li>Recite A-Z</li> <li>Send tuitions</li> <li>Send to school</li> <li>Check exam results/ progress report</li> <li>Recite nursery rhymes</li> <li>Attend parent teacher meeting</li> <li>Don't do anything</li> <li>Unsure</li> </ul>	Ask child to: • Identify letters at ra • Read words/ alphal • Check spellings • Homework	ndom oets in school/ tuition book	<ul> <li>Ask child to:</li> <li>Read new words</li> <li>Match sounds and letters</li> <li>Identify sounds in words</li> <li>Match words and picture of the word</li> <li>Read simple stories</li> </ul>

#### Parent interview questions (3/3)

Questions	0	1	2	3
	<i>Mentions one or more of the following:</i>	<i>Mentions one or more of the following:</i>	Mentions two or more of the following or one in column 3:	<i>Mentions two or more of the following:</i>
5) What do you do at home to help your child learn English?	<ul> <li>Send to tuitions</li> <li>Send to school</li> <li>Recite nursery rhymes</li> <li>Spouse/ sibling helps</li> <li>Don't do anything</li> <li>Unsure</li> </ul>	Have simple conve	bets in school/ tuition book rsations in English uctions given in English	Ask child to: • Read new words • Show simple English cartoon/ stories on YouTube (or similar media) • Read out English stories
<ul> <li>3) At the end of Sr KG/ this grade what should your child know in Math?</li> <li>[Use visual aid with 2 conceptual options, and 2 rote options]</li> </ul>	• Rote	1 correct response	2 correct response	



#### REIMAGINING SOCIAL CHANGE

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